

The Governance of Sustainability Why Investors Care

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Integrating ESG Factors into Investment Decision-making

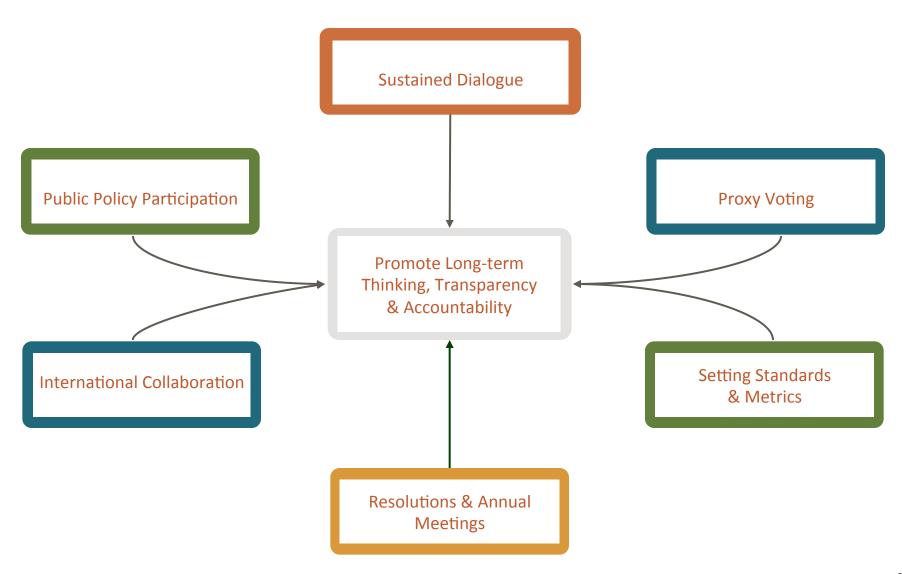
Our Investment Thesis:

- A long term view is necessary to generate sustainable returns.
- **ESG integration** maximizes opportunities and minimizes risk. We seek investments in well-governed and innovative companies that are industry leaders or are creating solutions to society's challenges.
- Active shareowner engagement promotes long-term thinking, improves company fundamentals.

Our ESG Research & Engagement Framework aims to:



Active Ownership Strategies



What is Driving Investors to be More Strategic?

- Global Stewardship Principles (International Corporate Governance Network)
- Demonstrating the Impact of their Engagement Activities
 - Impact of Equity Engagement Framework
 - PRI Signatory annual reporting requirements
- ESG Ratings & Portfolio Level Metrics
 - Portfolio Carbon Footprint (Montreal Carbon Pledge)
 - 2 Degrees Alignment Post COP 21
 - Sustainable Development Goals (SDGs)
- Scrutiny on Human Rights Due Diligence (OECD POSCO Case)

Moving Human Rights to the Governance Agenda

- ICGN Human Rights Through a Governance Lens Viewpoint (April 2015)
- UNGP Reporting Framework Investor Statement backed by \$5 trillion investor coalition
- Governance Week 2016: Human Rights & Governance Roundtable (NYC, June 2016)
- UN Guiding Principles Reporting Framework (Part A)
 - What does the company say publicly about its commitment to respect human rights?
 - How does the company demonstrate the importance it attaches to the implementation of it human rights commitment?
- UK Equality & Human Rights Commission Business and human rights: A five step guide for company boards (May 2016)

Banks & Climate Change: Industry Approach

- Are Banks Prepared for Climate Change? Impact Report (October 2015)
 - 45 banks benchmarked on 10 climate risk metrics
 - 22 banks actively engaged (Asia, Australia, Canada, Europe, U.S.)
- 2016 Engagement Focus (Update Report)
 - Establish long-term, comprehensive climate strategies with board level oversight and explicit links to executive compensation
 - Measure and disclose the total carbon footprint of financing activities with a special focus on carbon-intensive sectors and targets to reduce overall exposure
 - Disclose quantitative figures and targets supporting energy efficiency and renewable energy financing as a portion of overall lending and investments.
 - Conduct regular environmental stress tests and disclose the integration of findings into decision banking
- Financial Stability Board (FSB) Taskforce on Climate-related Disclosures

Eco-Efficiency: Total Portfolio Approach

- Cross-Sector approach with an initial focus on most carbon intensive holdings
- Engagement Focus: How are companies making the most efficient use of energy and water resources, and eliminating wastes?
 - Data & Reporting
 - Targets & Goals
 - Capital Allocation
 - Governance of Sustainability
 - Board & Leadership Responsibility

Eco-Efficiency: Total Portfolio Approach

Governance of Sustainability

- Does the company assess corporate climate and water risks? Please provide some examples.
- Is energy and water efficiency included in the company's core business strategy, corporate policies, or operational guides?
- Is the company active in industry groups, lobbying activities, or has the company made public statements to support energy and water efficiency?

Board & Leadership Responsibility

- Is there board level oversight for the company's energy and water use, efficiency investments, and performance?
- At what level does senior management provide active support, oversight, and accountability?

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What Investors Are Looking for from Companies?

Governance of Sustainability

- Company-wide Assessments on ESG Risks & Opportunities
- Board Level Oversight & Training
- Targets & Goals
- Disclosure Focus on Assessment & Implementation
- Alignment with Lobbying & Public Policy Positions
- Industry Initiative Participation