

#### **ASIAN CORPORATE GOVERNANCE ASSOCIATION**

INVESTOR MEMBERSHIP BOOKLET

#### Introduction to ACGA

The Asian Corporate Governance Association (ACGA) seeks to play a constructive role in the evolving Asia-Pacific corporate governance ecosystem. We are a not-for-profit membership association founded in Hong Kong in 1999 shortly after the Asian Financial Crisis.

- For more than two decades ACGA has been working to promote systemic improvements in corporate governance regulation and practice in Asia through independent research, advocacy and education. ACGA is entirely funded by its members and does not receive government grants or sponsorship.
- We view good public and corporate governance as key to capital market and economic development, including sustainable development. In recent years, our research and events have evolved to encompass ESG reporting, board diversity, and how boards are preparing for climate change.
- We believe there is a need to put a firmer governance foundation under ESG and sustainability in Asia. In practical terms, this means clearer policy guidance from regulators, greater board preparedness among listed companies, and deeper and more informed investor stewardship.

# ACGA Member Network

# 113 member firms\*

77% are investors: \$40 trillion in global AUM Foreign and Asian asset owners and managers

Leading Asian companies

Top 5 global CPA firms

3 regions: Asia-Pacific, Europe/UK, North America

<sup>\*</sup>Membership is by company. For a full list of members, go to our website Member page.

# Investor Membership: Categories and fees

ACGA offers two membership categories for investors – **Standard** and **Premium**:

- **Standard membership** is an entry level category for those who support our objectives, are seeking up-to-date information on CG in Asia, and wish to participate in ACGA events. You may also provide input and advice on ACGA letters and submissions.
- **Premium membership** is for those who wish to be more actively involved in our work and utilise ACGA more extensively as an information resource. You may, for example:
  - Participate in one or more of our three Working Groups (China, Japan, Korea).
  - Participate in Working Group-organised company engagements.
  - Contact ACGA for bespoke advice. We are available to answer member questions and often hold one-on-one calls with member firms.
  - > Invite ACGA to give an in-house presentation to your team.

| Category | Annual fee |
|----------|------------|
| Standard | US\$10,350 |
| Premium  | US\$17,250 |



"At ACGA we engage in regular dialogue with financial regulators, institutional investors, listed companies, auditors and others on key corporate governance and ESG issues around the region. We take a practical, long-term view and work towards making lasting and systemic improvements.

"An important differentiator of ACGA is the original and independent research that underpins all we do."

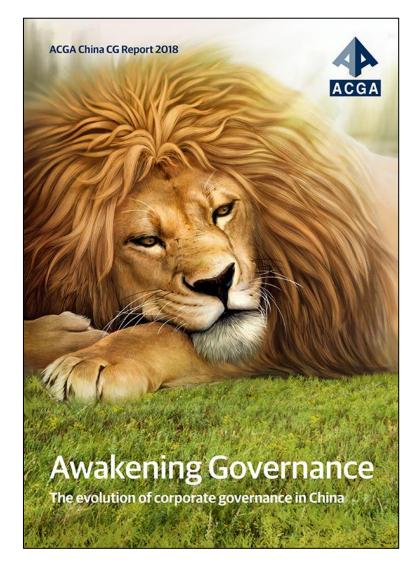
Jamie Allen, Founding Secretary General, ACGA



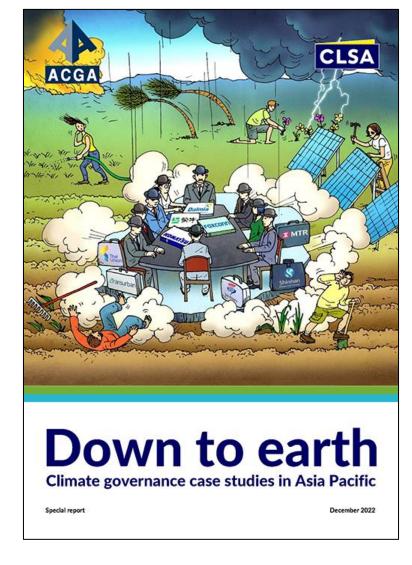
# Key benefits of membership: All members

|          | Publications / services  | Frequency                             | Content   |  |
|----------|--|---------------------------------------|---|--|
|          | Timely research products   | Ongoing                               | ACGA produces timely and focussed briefings for members, including blogs and "deeper dive" analyses of ongoing CG and ESG issues in the region.   |  |
| RESEARCH | CG Watch   | Biennial                              | ACGA's flagship report ranking 12 major Asia-Pacific markets, including Australia, on their CG ecosystems. Ten reports since 2003.  |  |
| RES      | Specialist reports   | Ad hoc                                | Eg, "Down to earth: Climate governance case studies in Asia Pacific", published in December 2022; "Awakening Governance – The evolution of corporate governance in China", published in July 2018.                              |  |
|          | ACGA Investor Discussion Group                                     | Quarterly                             | Confidential forum for members to discuss ACGA advocacy initiatives and collaborative engagements. Two meetings held quarterly for members in Asia/Europe and North America/Australia.  |  |
| S        | Member Briefings   | Twice a year in the Spring and Autumn | Updates on ACGA research, exclusively for members.  |  |
| EVENTS   | Annual Conference: Asian Business Dialogue on Corporate Governance | Each November                         | ACGA's signature conference bringing companies, investors, regulators and others together for practical discussions on CG and ESG reform in Asia. Premium members receive a complimentary seat. Other members enjoy a discount. |  |
|          | Webinars   | Ad hoc                                | ACGA organises webinars on specific topics for members and works with other organisations from time to time. In 2021, we developed a series of events on China, Southeast Asia and India with the PRI.                          |  |

# ACGA research reports







### Additional benefits: Premium members

|           | Publications / services Frequency      |   | Content   |  |
|-----------|--|---|---|--|
| CACY      | Working Groups:<br>China, Japan, Korea | Three calls per year for each working group                                       | Chaired by members, the Working Groups allow members to become more deeply involved in our regulatory advocacy and to help shape ACGA's policy work in these markets.  ACGA also facilitates company engagement for members. We have a programme of medium- to long-term engagement with 5-7 systemically important firms in each market. (See next page for more details.) |  |
| ADVOCACY  | Member Delegations                     | Annually for each working group  ("Virtual delegation" meetings in 2021 and 2022) | Organised with the support of our Working Groups, these delegations offer members an opportunity to meet with a large number of regulators, government officials, corporate executives, domestic investors and CG/ESG leaders in an action-packed trip.  See Appendix for details of past delegations.  |  |
| EDUCATION | In-house training, seminars            | Once per year<br>(upon request)   | ACGA will tailor a presentation on CG in Asia to meet the needs of your investment and/or ESG teams.  |  |
|           | Bespoke advice Upon request            |   | ACGA regional and market experts are ready to provide guidance on specific company and regulatory issues raised by members.   |  |

# Working Groups (for Premium members)

|          | Market | Established | Current advocacy focus areas   | Virtual engagements 2022   |
|----------|--------|-------------|--|--|
| ADVOCACY | Japan  | 2016        | <ul> <li>Regulatory engagement on key Japanese CG and ESG policies.<br/>Current campaign: gender diversity on TSE Prime companies.</li> <li>Corporate engagement focused on board independence and effectiveness, board diversity, capital management, cross-shareholdings, climate governance and sustainability goals</li> </ul> | Engagement (2x p.a.) with the following companies:  • Shimano  • SMC Corporation  • Toyota Motor  • Shin-Etsu Chemical  • Mitsubishi UFJ Financial Group  "Virtual Delegation" in September 2022: FSA, METI, JPX/TSE and JICPA |
|          | Korea  | 2016        | <ul> <li>Board diversity, including gender issues</li> <li>Promoting ESG reporting standards</li> <li>Capital structure</li> <li>Meeting board members</li> <li>Mandatory takeover rule (lack of)</li> <li>RPTs – must become a shareholder meeting agenda and should be voted on by independent shareholders</li> </ul>           | <ul> <li>We have arranged dialogue with the following:</li> <li>Samsung Electronics</li> <li>SK Innovation</li> <li>Hyundai Motor</li> <li>LG Chemical</li> <li>SoftBank Group (in collaboration with JWG)</li> </ul>          |
|          | China  | 2019        | <ul> <li>ESG reporting guidance</li> <li>Executive compensation</li> <li>Sustainability strategies</li> <li>Data privacy</li> </ul>  | We are starting engagement with the following:  • Kweichow Moutai  • Tencent  • Meituan  • Baidu  • Zijin Mining   |

# Japan Working Group: Engagements by themes

#### CONSTRUCTIVE DIALGOUE ON IMPROVING TRANSPARENCY ACROSS CG, E&S, CAPITAL MGMT.

| Company                     | Governance   | Environment & Social   | Capital Management   |
|-----------------------------|--|--|--|
| Automobile Maker            | Board independence Board diversity (skillset, gender) Board effectiveness (role of committees) Sustainability governance   | Public policy on climate change<br>Long-term GHG reduction             | Cross shareholdings Parent-child listings Capex planning for carbon neutral target |
| Diversified Bank            | Board diversity (skillset) Board effectiveness (role of committees) Sustainability governance  | Fossil fuel financing Long-term GHG reduction Human capital management | Capital efficiency<br>Cross-shareholdings  |
| Specialty Chemicals Maker   | Board independence Board diversity (skillset, gender) Board effectiveness (role of committees) Management compensation Sustainability governance                     | Chemicals safety Long-term GHG reduction                               | Capital efficiency Parent-child listings Mid to long-term business plan            |
| Leisure Products Maker      | Board independence Board diversity (skillset, gender) Board effectiveness (role of committees) Sustainability governance Audit effectiveness                         | Materiality analysis ESG integration into business plan                | Capital efficiency Mid to long-term business plan                                  |
| Industry Machinery Maker    | Board independence Board diversity (skillset, gender) Board effectiveness (role of committees) Management compensation Sustainability governance Audit effectiveness | Materiality analysis ESG integration into business plan                | Capital efficiency<br>Cross-shareholdings  |
| Wireless Telcommunications* | Board effectiveness (role of committees) Sustainability governance Group governance  | Workplace health & safety  |  |

Source: ACGA JWG Engagements (\* = Special situations engagement with Korea Working Group)

# Japan Working Group: Engagements by speaker

#### RECENT ENGAGEMENTS WERE HELD WITH C-SUITES, EXTERNAL DIRECTORS ON FOCUSSED AGENDAS

| Company                     | 4Q21                                   | 1Q22                                   | 2Q22                                   | 3Q22                                   |
|-----------------------------|--|--|--|--|
| Automobile Maker            | Speaker: IR Team                       | Speaker: Chief Sustainability Officer  |  | Speaker: External Director             |
|                             | Agendas: Capital Management, Corporate | Agendas: Environment, Corporate        |  | Agendas: Capital Management, Corporate |
|                             | Governance and Environment             | Governance                             |  | Governance and Environment             |
| Diversified Bank            | Speaker: Global Head of Sustainability |  | Speaker: Chief Sustainability Officer  | Speaker: Chief Financial Officer       |
|                             | Agendas: Capital Management, Corporate |  | Agendas: Environment, Corporate        | Agendas: Capital Management, Corporate |
|                             | Governance and Environment             |  | Governance                             | Governance                             |
| Specialty Chemicals Maker   | Speaker: IR Executive Officer          |  | Speaker: IR Executive Officer          |  |
|                             | Agendas: Capital Management, Corporate |  | Agendas: Capital Management, Corporate |  |
|                             | Governance                             |  | Governance                             |  |
|                             |  |  |  |  |
| Leisure Products Maker      | Speaker: IR Executive Officer          | Speaker: IR Executive Officer          |  | Speaker: IR Executive Officer          |
|                             | Agendas: Capital Management, Corporate | Agendas: Capital Management, Corporate |  | Agendas: ESG Disclosure, Corporate     |
|                             | Governance, Audit Effectiveness and    | Governance and Audit Effectiveness     |  | Governance                             |
|                             | Environment                            |  |  |  |
| Industry Machinery Maker    | Speaker: IR Team                       |  | Speaker: External Director             |  |
|                             | Agendas: Capital Management, Corporate |  | Agendas: Capital Management, Corporate |  |
|                             | Governance and Audit Effectiveness     |  | Governance and Audit Effectiveness     |  |
| Wireless Telcommunications* | Speaker: IR Team                       |  |  |  |
|                             | Agendas: Social Responsibility, ESG    |  |  |  |
|                             | Disclosure, Corporate Governance       |  |  |  |

Source: ACGA JWG Engagements (\* = Special situations engagement with Korea Working Group)

# ACGA JWG's Objective

Our objective is to support the sustainability of Japanese companies through collaborative engagement on key CG issues

#### What can ACGA JWG offer?

- Unfettered views and opinions on companies' CG and sustainability practices
- Best practice examples from overseas and domestic companies engaged by JWG
- Outlook on the changing landscape for CG and sustainability issues



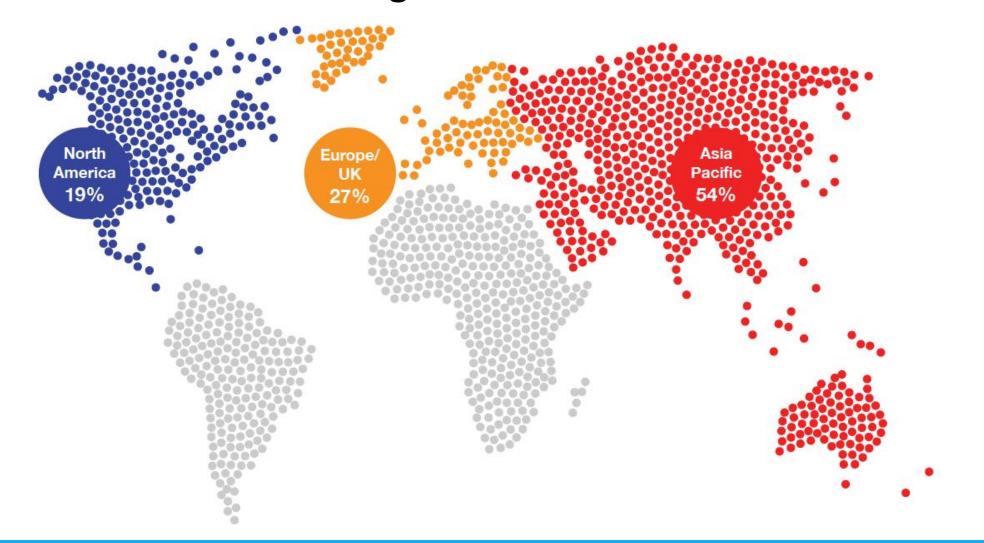
#### What can companies gain?

- A rare opportunity to hear from CG and sustainability experts from key institutional investors on issues of material importance to long-term growth
- A sounding board to upcoming key decisions

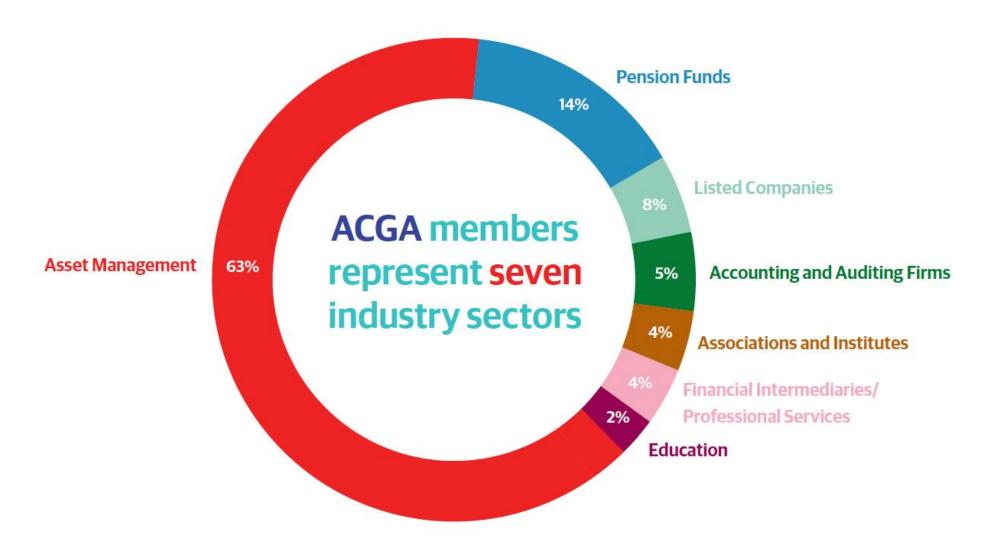
ACGA JWG aims to build a win-win relationship over the mid- to long-term through collaborative engagement

Source: ACGA JWG

# Membership by region – 113 members from 20 markets Total assets under management – more than US\$40 trillion

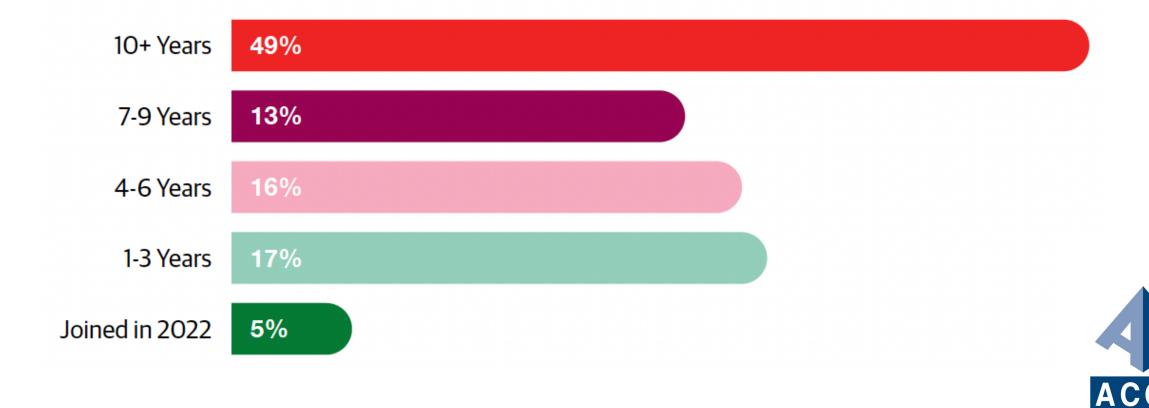


#### **ACGA Member Composition by Industry**





### **ACGA** Members Value Our Services



# Investor Membership – Approval Process



- 1. Under ACGA's articles, our Council is required to approve each new membership application.
- 2. The criteria for investor membership are principles-based:
  - A clear commitment to the spirit of corporate governance.
  - Support for ACGA's objectives and principles.
  - Evidence of efforts made to improve your internal governance and/or the governance of portfolio companies.

The ACGA Secretariat ascertains the answers to these questions through discussion with prospective members and independent due diligence. We report our findings to the Council's Membership Committee.

- 3. Following a review, the Membership Committee may wish to seek clarification of information provided by an applicant.
- 4. Membership approval will be given if the Council believes that an applicant meets the criteria for membership and will add value to the Association's member network. Approval will not be given if the Council believes otherwise or sees any potential conflict of interest.
- 5. The Council reserves the right to expel any member from the Association if it believes that the member no longer upholds the required standards of membership.

# Appendices

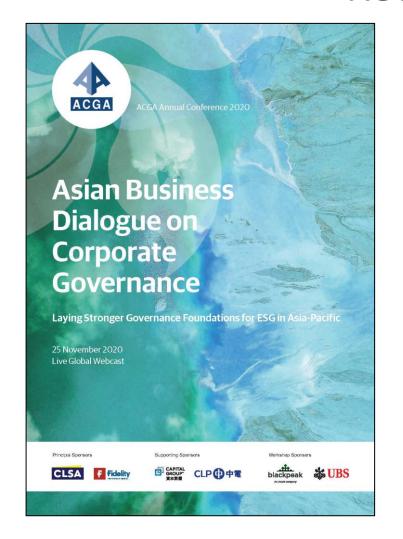
# Recent ACGA advocacy submissions

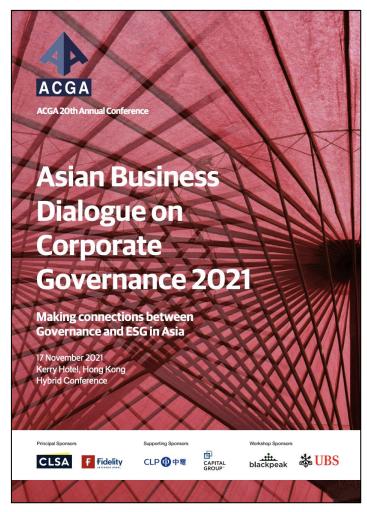
#### 2022

- Hong Kong Exchanges and Clearing on listing regime for specialist technology companies
- Japan Financial Services Agency on disclosure of corporate details pertaining to sustainability and corporate governance
- Singapore Exchange on board renewal and remuneration disclosures
- Open Letter on gender diversity in Japan's Tokyo Stock Exchange (TSE) Prime market
- International Sustainability Standards Board (ISSB) on IFRS Exposure Drafts S1 and S2
- Taiwan Securities and Futures Bureau on the proxy solicitation regulations
- Bursa Malaysia on proposed changes to the sustainability disclosure regulations
- Taiwan Securities and Futures Bureau on planned changes to the new substantial shareholder threshold which is set to be lowered from 10% to 5%
- Taiwan Securities and Futures Bureau on proposed rule changes in respect of asset acquisitions and disposals, most notably those covering related-party transactions (RPT)
- Hong Kong Exchanges and Clearing on the listing rules relating to share schemes of listed issuers
- Ministry of Finance Japan on the Foreign Exchange and Foreign Trade Act

For all ACGA advocacy submissions, white papers, and presentations since 2004, go to our website Advocacy page.

#### Recent ACGA conferences







For the programmes of all ACGA conferences since 2001, go to our website Conference page.

# ACGA in-person delegations: 2009 - 2022

|          |                  | Market                          | Trips   | Highlights   |
|----------|------------------|---------------------------------|---|--|
| ADVOCACY |                  | China                           | 2013, 2017, 2018  | In 2017, we took members to Beijing, Shanghai and Shenzhen. Three cities in five days. Meetings with Sinopec, Huaneng Power, AMAC, CAPCO, China Asset Management, the Shanghai and Shenzhen Stock Exchanges, China Vanke and Country Garden, and others.   |
|          |                  | Japan                           | 2009, 2010, 2012,<br>2013, 2014, 2018,<br>2019;<br>calls in 2022    | Each trip included major regulators (METI, FSA, JPX), a dialogue with domestic investors, and roundtables with leading CG groups. Company meetings selected depending on issue (eg, Toyota, Toshiba, Kobe Steel, Toray, MUFG, Japan Tobacco, KDDI). In 2018 and 2019, we also held discussions on renewable energy in Japan. |
|          | <b>EDUCATION</b> | Korea                           | 2011, 2016, 2017,<br>2018, 2019;<br>calls in 2020; 2022             | Each trip included major regulators (FSC, MOJ, KRX) and leading CG groups (KCGS, SER). Company engagement focusses on systemically important groups (Samsung, Hyundai, SK, LG, Lotte), banks such as KB and Shinhan, former state enterprises (KEPCO, KT&G), and newer tech firms (Kakao).                                   |
|          |                  | India 2010, 2014; calls in 2020 |   | Each trip included major regulators (BSE, NSE, SEBI, MOF, MCA). Selected companies we have met include Reliance Industries, Mahindra & Mahindra, Axis Capital, Oil and Natural Gas Corporation (ONGC), Birla Group   |
|          |                  | Others                          | Hong Kong: 2013<br>Indonesia: 2015<br>Taiwan: 2009<br>SE Asia: 2011 | Hong Kong meetings included SOEs (China Mobile), local energy (CLP) and aviation (HAECO) firms. Indonesia trip included a series of meetings with coal companies. In Southeast Asia, we visited Singapore, KL and Bangkok in the space of one week.  |

# ACGA – Governing Council



**Chair:** Steven Watson, Partner, Capital International Investors, Hong Kong

Vice Chair: Ka Shi Lau, Senior Advisor, BCT Group, Hong Kong

**Council members:** Pru Bennett, Partner, Brunswick Group, Sydney

**Stephen Fuller,** Head of Int'l Government Affairs, The Travelers Companies, Washington

Ronnie Lim, Senior Engagement Specialist, Robeco, Asia-Pacific, Hong Kong

Elizabeth Sun, Former Senior Director of Corporate Communications, TSMC, Taipei

May Tan, Independent Director, CLP Holdings, Hong Kong

Hiroaki Toya, CEO/CIO, Solaris Management, Inc. Tokyo

Jeffrey Williams, Director, UBS SDIC Fund Management, Shanghai

Yuelin Yang, Deputy Group Managing Director, IMC Industrial Group, Singapore

- For biographies of each Council member, go to our website Council page.
- For our Articles of Association, Council nomination guidelines, Council committee structure, and a full set of AGM materials and audited accounts since our formation, see the <u>Governance</u> pages.

#### **ACGA Secretariat**

Secretary General: Jamie Allen\*

Chief Operating Officer: Irina Medukha\*

#### Research / advocacy staff (alphabetical)

Specialist Advisor: Melissa Brown
Research Editor: Lucy Colback

Specialist Advisor, India:

Research Associate, Japan:

Sharmila Gopinath

Sumika Hashimoto

Specialist Advisor, Southeast Asia: Chris Leahy
Specialist Advisor, China: Nana Li

Research Manager, China & Korea: Stephanie Lin\*

Head of Research Jane Moir\*

Research Director, Taiwan & Malaysia:

Research Manager, Market Analytics (Thailand)

Vivian Yau\*

#### Administration / events staff (alphabetical)

Executive PA:

Accountant:

Office & Events Manager:

Conference Manager:

Julia Mart

<sup>\*</sup>Denotes full-time staff. For biographies of each Secretariat member, go to our website Secretariat page.

#### For more information contact:

#### Jamie Allen

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