



**ACGA Asian Business Dialogue on Corporate Governance 2018**  
**2018亚洲公司治理协会第18次年会**

**Stream A: Creating Effective Whistleblower Systems**  
**分会场A：创建有效的举报系统**

**Beijing, November 13 2018**

# Whistle-blowing – Why Bother?

## 为什么我们需要举报系统?

54% of fraud tip-offs come from insiders...

... while 17% are anonymous – meaning more employees!

54%的欺诈举报来自内部人士.....另外有17%是匿名举报  
- 意味着其实可能有更多内部员工参与了欺诈举报!



Company Without Whistleblowers  
New York Report

**\$400,000**



Company With Whistleblowers  
New York Report

**\$171,000**

**Fraud losses at companies with a whistle-blowing system  
are less than half of those at companies without**

拥有举报系统的公司，其因欺诈而引起的损失能比没有  
设立该系统的公司减半



# Profiling fraudsters

## 欺诈者情况剖析

Most common areas for corporate fraud:  
企业欺诈的最常见领域:



Operations



Sales  
销售



Executive  
行政



Finance &  
accounting  
财务与会计

73% of frauds committed by...men...fraud losses caused by men are 50% larger than women!

73%的欺诈者为男性，其引起的欺诈损失比女性多50%

Above median age of 42, losses 4x higher

42岁以上的欺诈者所造成的损失比42岁以下的多出4倍

5 years plus: the longer the employment, the greater the loss caused

5年以上工作经验：欺诈者工作时间越长，其所造成的损失就越大

# What should a WB system look like?

## 举报系统的构成





## Whistle-blowing: How to and how not to...

欺诈举报：怎么做及注意事项



# Culture is Critical 企业文化是关键

## Major contributory factors to company fraud:

发生公司欺诈的主要原因:

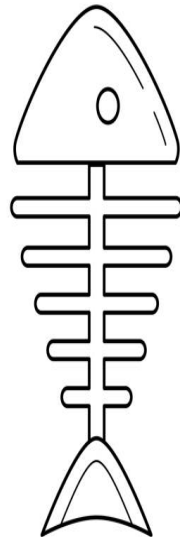
- **Poor tone at the top** 企业高层风气不佳
- **A lack of internal controls** 缺乏内部控制
- **Existing controls being bypassed or over ridden** 现有管控被绕开或凌驾
- **Lack of management oversight and review** 缺乏管理监督和检查
- **Incompetent management** 管理不善

**Before you implement a whistle-blower system you may need to change the board!**

在建立举报系统之前，你可能需要改变董事会！

*A fish rots from the head*

上梁不正下梁歪



# Communication is Key 沟通是关键

## Successful Whistle-blowing systems:

成功的举报系统:

- Are part of a comprehensive Anti-Fraud Policy  
是全面反欺诈政策的一部分
- Adopt a zero-tolerance to fraud  
对欺诈零容忍
- Are clearly communicated to all staff  
能被清晰地传达到每一位员工

## Key communication points for companies:

公司与员工沟通的关键点:

- Socialize the policy as widely as possible  
尽可能广泛地传播公司相关政策
- Provide training and regular follow up  
提供培训和定期的跟进
- Communicate findings and consequences  
与员工交流调查发现及其结果
- Identify and communicate tangible results  
识别并传达有形的治理成效





## Chris Leahy



Founding Partner

Blackpeak

Singapore

+65 6521 7051

[cleahy@blackpeakgroup.com](mailto:cleahy@blackpeakgroup.com)

[www.blackpeakgroup.com](http://www.blackpeakgroup.com)